

**RFP – LC000068 SCRATCH-OFF TICKET PRINTING AND RELATED
SERVICES Q&A #13**

1. RFP Section Number

Section 3 Terms and Conditions

Subsection 3.38.5 Performance Bond and Payment Bond

RFP Page Number 74

Question: Regarding the Performance Bond, would the NCEL be willing to accept the following wording in the bond, which is customarily used in the Surety industry:

“Neither non-renewal by the surety, nor failure, nor inability of the Principal to file a replacement bond, shall constitute a loss to the Obligee recoverable under this bond.”

***Answer:** After the award of the Contract, the selected Contractor may negotiate the terms and conditions for the Performance Bond and Payment Bond as part of the Contract negotiations.*

2. RFP Section Number

Section 5 Pricing

Subsection 5.2.3 Special Features Price Proposal – PRIMARY

Subsection 5.3.1 Special Features Price Proposal – SECONDARY

RFP Page Number 84 & 87

Question: With respect to the NCEL’s response in Question #26 stating that examples of specialty tickets are illustrative and “not meant to be absolute,” will the Lottery please confirm our understanding that the list of specialty items in these sections represents example categories of specialty techniques, rather than a mandatory, item-by-item pricing checklist, and therefore, Responding Contractors are not required to provide pricing for each individual specialty feature listed in Sections 5.2.3 and 5.3.1?

***Answer:** Sections 5.2.3 and 5.3.1 list the special features that pricing is required in the proposal. Vendors may elect to provide pricing for additional features at their discretion.*

3. RFP Section Number

Section A Technical Specifications

Subsection A.2.26 Implementation plan (Primary)

Item a. Inventory Acquisition/transition

RFP Page Number 109

Question: As a follow-up to Question #34 in the file provided by the Lottery titled “RFP – LC000068 SCRATCH-OFF TICKET PRINTING AND RELATED SERVICES Q&A” and Question #9 in the file titled “RFP – LC000068 SCRATCH-OFF TICKET PRINTING AND RELATED SERVICES Q&A #9,” to ensure a level playing field and provide a basis for Responding Contractors (other than the incumbent) to price this potentially material expense responsibly, will the NCEL please provide any available, non-confidential information regarding the current warehouse inventory by price point (tickets or packs)?

Given that the Successful Contractor will be required to purchase the existing inventory up front, the absence of this information necessitates assumptions by all Responding Contractors, except the incumbent, which may impact the accuracy of proposed pricing.

Answer: *Please see the requested information attached. See attached Portfolio for file.*

4. RFP Section Number

Section A Technical Specifications

Subsection A.2.26 Implementation Plan [Primary]

RFP Page Number 109

Question: Will the NCEL please confirm our understanding that the Successful Contractor will need to acquire roughly 45 to 50 active games, and between 25% to 40%, on average, of un-activated remaining tickets per game from the incumbent Contractor’s warehouse?

The NCEL stated in response to Question #9 in the file titled “RFP – LC000068 SCRATCH-OFF TICKET PRINTING AND RELATED SERVICES Q&A #9 that “In FY26, the Lottery has averaged 61.67 games in market. As of today, we have 60 games in market and that on average are 63.37% activated...”

To enable Responding Contractors (other than the incumbent) to calculate realistic cost estimates and provide the most responsible, competitive price proposals, will the Lottery please provide any non-confidential information regarding the price points (and if possible, the associated number of packs) for the games in inventory on a percentage basis?

Answer: *Acknowledged and data provided in Question #3*